

Target on-site behavior with reviews.io powered UGC for increased engagement with your brand and conversion on site. Empower your shopper segments to shop for their perfect fit/preference by leveraging product and company attributes delivered straight from their peers. No one tells it like a customer!



Be a part of a select group to receive a 1x1 strategist and risk-free trial to test out Justuno alongside Reviews.io and see the impact it can have on your business.

#### Leverage Reviews With More Flexibility & Win More Customers

**Justuno and Reviews.io work overtime** when put together! No more missing feedback opportunities AND we're always focused on contributing to on-site CRO tactics.



**Justuno advanced on site tarteting + Reviews.io UGC powerhouse** set up merchants for success by allowing reviews to be served up during key points of the visitor shopping experience, based on behavior such as browse/cart abandonment and add-to-cart actions. A brand will be able to target an array of broad to niche buyer personas and target them with content from peers that are proven to increase conversion and AOV.

Attribute-rich reviews added to popups allow for trust-building instances, visitor + customer engagement, emphasis on your value statements, and exposure of reviews past the product page!

#### Cart Abandoner

Objection handling review. Showcase attributes related to product in cart, your brand, or shipping experience.

### **Exiting Visitor**

So an exiting visitor (with or without items in cart) a review based on your shipping experience or customer's experience with your brand.

# Not Subscribed to Product

Include reviews when targeting visitors that have not opted into the savings that subscription can bring to them.



Sneak Peek at the Shopper Behavior + Segments We Can Target



#### **VIPers - Welcome Banners**

Target visitors that have spent a certain amount or that purchased a specific product with product recs with reviews showcased to move the AOV needle up. Showcase this in a banner or flyout design.

### Purchased in last x days - Review ask!

Target return customers with product recommendations + Reviews in place, based on what they viewed last time or what they purchased last visit.

## REVIEWS.io .......

- UGC ON DEMAND
- BUILD CREDIBIL
- INCREASE BRAND TRUST
- GOOGLE SELLER RATINGS
- AOV INCREASE

ON-SITE PERSONALIZATIION

# **Justuno**

- ON-SITE SEGMENTATION
- CART ABANDONMENT & EXIT TRIGGERS
- ANALYTICS DASHBOARDS
- A/B TESTING
- DIRECT E-COMMERCE PLATFORM INTEGRATION



